

In a Class by Themselves.

1991 was a year when real estate companies faced greater challenges than anytime in recent memory. Marcus & Millichap was able to maintain its leadership position by closing \$1.25 billion in sales and 646 transactions companywide.

We honor our Top Ten investment brokers who handled sales in excess of \$281 million. These experienced professionals have demonstrated that they have the knowledge and expertise to succeed even in a transitional market.

With results like these, they are truly in a class by themselves.

Marcus & Millichap

Investment Real Estate Brokers



Jack Dalton
PALO ALTO
Bruce Herrmann
PALO ALTO

Michael Ochstein
DALLAS
Vincent Schwab
PALO ALTO

TOP SALESPERSON
Tim Cantrell
DALLAS

Alex Mogharebi
ONTARIO

Robin Ossenbeck
LOS ANGELES

Bruce Shapiro
PHOENIX

Donald Hendricks
PHOENIX

Stephen Stein
PHOENIX