

The tough get going.

At Marcus & Millichap, our investment real estate brokers have the knowledge, the contacts, and the perseverance it takes to thrive in a tough market. Our 1990 sales figures are evidence of that.

We honored 105 investment brokers who helped us achieve record 1990 sales of \$1.48 billion. At the head of the list were these Top Ten Investment Brokers who themselves reached sales of over \$334 million.

With a network of fifteen Marcus & Millichap offices and 400 plus brokers, when the market gets tough, we really get going.

Marcus & Millichap

Investment Real Estate Brokers



Michael Ochstein
Dallas

Donald Hendricks
Phoenix

Ronald Harris
Los Angeles

Mark Cantrell
Dallas

Kevin Kramer
San Francisco

TOP SALESPERSON
Carl Reinhart
Newport Beach

Vincent Schwab
Palo Alto

John Walsh
Encino

Alex Mogharebi
Ontario

Douglas Froehlke
Ontario