

Heads Above the Rest

1992 was a year when real estate companies faced greater challenges than anytime in recent memory. Marcus & Millichap was able to maintain its leadership position by closing \$1.29 billion in sales, an increase over 1991, and 762 separate transactions.

Our Top Ten investment professionals handled sales in excess of \$308 million in 1992, an impressive task by any standards. They have the knowledge and dedication to succeed in the most challenging market in years.

We honor these Top Ten investment brokers who have proven that they are heads above the rest when it comes to selling investment real estate.

Marcus & Millichap

INVESTMENT REAL ESTATE BROKERS



Kevin Turner
SAN FRANCISCO

John Walsh
ENCINO

Michael Ochstein
DALLAS

Samuel Spencer
SEATTLE

Mitchell Harmatz
LOS ANGELES

Carl Reinhart
NEWPORT BEACH

Alex Mogharebi
ONTARIO

TOP SALESPERSON
Stan Jones
PALO ALTO

Donald Hendricks
PHOENIX

Alan Reay
NEWPORT BEACH

As seen in the *Wall Street Journal*, February 5, 1993