

The Market Leaders

Marcus & Millichap's Top Ten agents nationwide for 1996 helped lead the firm to the best year in its 25-year history with company sales of \$2.95 billion. These top agents represented a diverse client base of individuals, syndicators, REITs and

pension funds in the sale of office, retail, multi-family, and hotel properties. Drawing upon the firm's extensive network of local, regional and national resources, these investment sales professionals are able to create value for their investor clients.

Marcus & Millichap

REAL ESTATE INVESTMENT BROKERAGE COMPANY

Pictured left to right

BOTTOM ROW:

Robin Ossenbeck

Ron Harris

John Walsh (top producer)

Alex Mogharebi

MIDDLE ROW:

Tom Grieve

Peter Katz

TOP ROW:

Steve Seligman

Doug Fielding

Carl Reinbart

Stan Jones



ATLANTA

AUSTIN

CHICAGO

DALLAS

DENVER

ENCINO

HOUSTON

LAS VEGAS

LONG BEACH

LOS ANGELES

MIAMI/FT. LAUDERDALE

MILWAUKEE

NEWPORT BEACH

NEW YORK

ONTARIO

PALO ALTO

PHOENIX

PORTLAND

SALT LAKE CITY

SACRAMENTO

SAN DIEGO

SAN FRANCISCO

SEATTLE

TUCSON

WASHINGTON D.C.